

Local Leaders & Precinct Chairs

Organize with the people around you.

Friendly Norms

- Please keep yourself **muted** unless you are speaking
- Please introduce yourself in the chat, where are you from, and campaigns you have worked with
- Meeting will be 1-hour
- Thank you for joining us!





Caz Margenau she/her

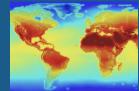


South Bend, IN

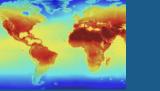




Single mom



Climate Research Administrator



Grassroots

2022-now

organizer for IN2

Kitchen Cabinet



South Yourself & Young

Campaign Manager for South Bend Common Counciler Rachel Tomas Morgan 2023



Operations and Outreach for Paul Steury IN2

Digital Marketing Jeni Arndt for Mayor of Fort Collins, CO 2021

Colorado lead for Joe Biden Facebook Program, 2020



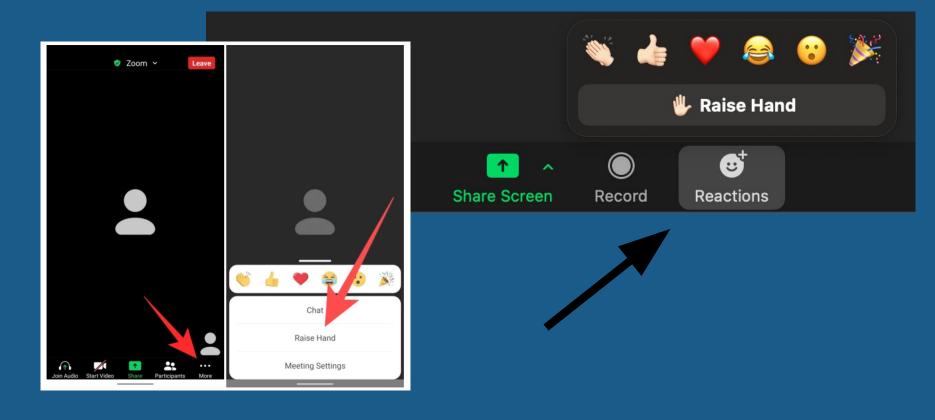
2022

Co-founder and co-Director of Leadership Development Building Bridges for America 2020-now

for COLORADO Colorado

State Lead, Colorado for Pete Buttigieg 2019-2020

Raising Hand on a Computer/Tablet



BUILDING BRIDGES FOR AMERICA

Our Mission

Building Bridges mobilizes and empowers networks of relational grassroots organizers to create an equitable and informed electorate.

Our Values

We recognize that the effort adds value, regardless of the result.

We are committed to the development of a broad and inclusive coalition.

We conduct our actions and are informed by the legacy of Pete Buttigieg's 2020 Campaign's Rules of the Road.

Our Vision

A just and equitable democracy, safeguarded by an informed and engaged electorate, where everyone is valued and belongs.

Respect Belonging Truth Teamwork Boldness Responsibility Substance Discipline Excellence Joy



Today's Agenda

- Overview of Local Political Organizing
- A Local Leader's Toolbox
- Building a Team
- Turning out the Vote



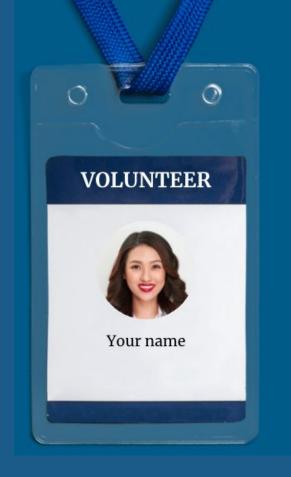
Permission granted

You want Democrats to win. You are an organizer.

Your job is to:

talk with people you know

talk with people in your area



Who is a local leader?

A local leader is anyone supporting a local candidate, campaign, state and local party.

- Precinct Chair (elected)
- Block Captain
- Community Organizer
- Grassroots Organizer
- Volunteer Leader

Goals: Find help and engage voters

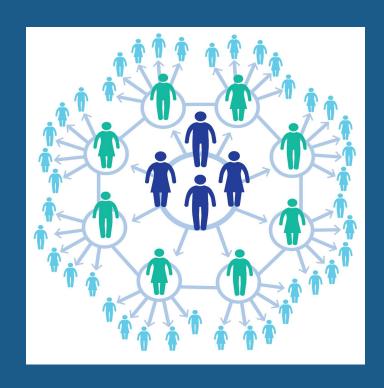
What local leaders offer

- Care
- Connections
- Knowledge
- A grassroots level volunteer base
- Relational Organizing- the ability to talk with people they know

Organizing is building on existing relationships.

Relational organizing

- Formal
 - o Work
 - Clubs
- Informal
 - Neighbors
 - o Run-ins







TOP
DOWN
BOTTOM
UP







- Talent
- Treasure







- Volunteers
- Communication
- Visibility





Phases of the Campaign







Voter Contact ("DVC")



Get Out The Vote ("GOTV")

Three parallel lanes

<u>Democratic</u> <u>Party</u>

- Year round
- Long term goals
- Rigid
- Money

Campaigns

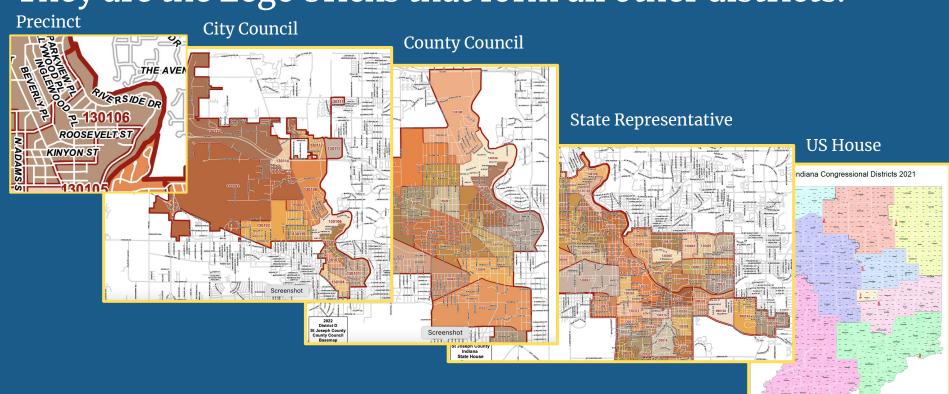
- 3 to 9 months
- Short term goals
- Rigid
- Money & People

<u>Grassroots</u>

- Always
- All goals
- Fast and loose
- People

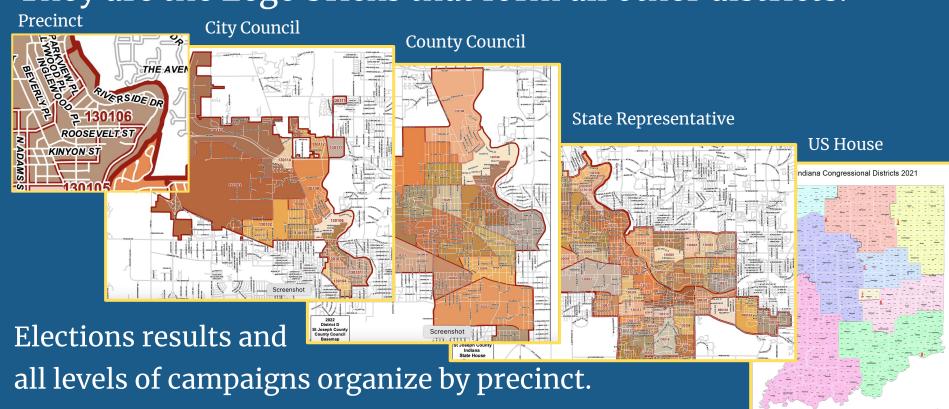
Why organize by precinct?

Precincts are the smallest government districts. They are the Lego bricks that form all other districts.



Why organize by precinct?

Precincts are the smallest government districts. They are the Lego bricks that form all other districts.



Why organize by precinct?

You can put your blinders and drive issues home.





All politics is local. Make the connection between your local issue and political action.

Yes, I agree, that road is dangerous.

And that is why

I support Councilman Lee because he will put in speed bumps on that road.

How many times does a voter need to be contacted to be persuaded to vote?

How many times does a voter need to be contacted to be persuaded to vote?

9 times



A Local Leader's Toolbox

Knowledge is Power

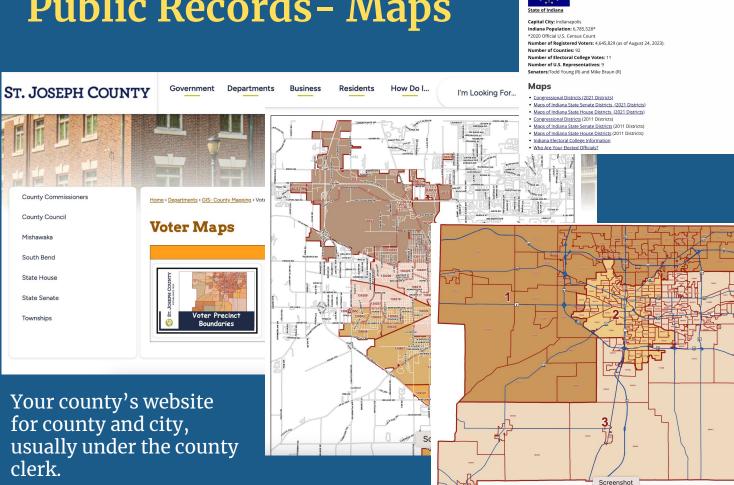
Know your territory and constituents

- Geographical boundaries
- Election results-trends
- Who's who in your area
- Demographics
- Local party & elected officials
- Important Issues





Public Records - Maps



Your state's Secretary of State of Voter Maps for State and Federal

offices

Indiana Congressional Districts 2021

Indiana Voter Maps, Statistics, and General Information

Public Records-Election Results

<u>Home</u> > <u>Departments</u> > <u>Clerk</u> > <u>Voting & Elections</u> > 2023 Primary Election Results

2023 Primary Election Results

OFFICIAL RESULTS ALL REPORTING

Official Results

<u>Official Results - by Precinct</u>

How did your precinct vote?

Precinct Summary Report ST. JOSEPH COUNTY, INDIANA MAY 2, 2023 PRIMARY ELECTION St. Joseph County Primary 2023 SOUTH BEND 130112 Official Results by Precinct

Date: 5/12/2023 Time: 1:37:46 PM EDT Page 1/1

Registered Voters 1,077 - Total Ballots 122: 11.33%

Party Distribution		
Total Ballots	122	
NON-PARTISAN	0	0%
DEMOCRATIC	105	86.07%
REPUBLICAN	17	13.93%
CITY OF SOUTH BEND MAYOR (DEMOCRATIC)		
Vote For 1		
Total Votes	103	
HENRY DAVIS JR	28	27.18%
JAMES MUELLER	75	72.82%

	CITY OF SOUTH BEND COMMON CO (DEMOCRATIC)	DUNCIL AT-LARG	E
	Vote For 3 Total Votes	265	
1	OLIVER DAVIS	63	23.77%
l	LORI K HAMANN	45	16.98%
l	LAQUITA HUGHES	32	12.08%
,	RACHEL TOMAS MORGAN	47	17.74%
	KAREN L WHITE	78	29.43%

CITY OF SOUTH BEND COMMOI (REPUBLICAN)	N COUNCIL AT-LARGE
Vote For 2 Total Votes	24

EIDI-SUNJE BELL 13 54.17%

District Precis	Precinct												HEID	HEIDI-SUNJE BELL						
	Year	Election	Number	Number	Precinct Geom F	Precinct Descri	i Precinct Chair	r Precinct Vice C	Precinct	Cast	Ballots Cast	Ballots Cast	Ballot	Ballot	Office	Candidate	Party	Vote Type	Votes	1
	2011	9 Democratic Pri	i District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King	1102	304	4 10	294			All	All	Democrat	All		1
	2011	9 Democratic Pri	i District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							City Clerk	Fowler	Democrat	Election Day	165	1
	2011	9 Democratic Pri	i District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							City Clerk	Fowler	Democrat	Early	75	1
	2011	9 Democratic Pri	i District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Giorgio-Rubin	Democrat	Election Day	40	1
	2011	9 Democratic Pri	i District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Giorgio-Rubin	Democrat	Early	23	1
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Hamann	Democrat	Election Day	49	1
	2011	9 Democratic Pri	i District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Hamann	Democrat	Early	29	1
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Kesim	Democrat	Election Day	14	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Kesim	Democrat	Early	10	1
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Luten	Democrat	Election Day	16	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Luten	Democrat	Early	6	1
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Mahoney	Democrat	Election Day	17	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Mahoney	Democrat	Early	16	1
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Mannix	Democrat	Election Day	79	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Mannix	Democrat	Early	38	1
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Parker-Brooks	Democrat	Election Day	15	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Parker-Brooks	Democrat	Early	5	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Tomas Morgan	Democrat	Election Day	124	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	Tomas Morgan	Democrat	Early	42	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	White	Democrat	Election Day	112	7
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council At-Large	White	Democrat	Early	49	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council District 1	Nichols	Democrat	Election Day	24	1
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council District 1	Nichols	Democrat	Early	15	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council District 1	Scott	Democrat	Election Day	170	1
	2011	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Common Council District 1	Scott	Democrat	Early	69	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Mayor	Coleman	Democrat	Election Day	25	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Mayor	Coleman	Democrat	Early	5	1
	201	9 Democratic Pri	ri District 1	130101	831-801 Park A #	#2 Fire Station	, Tim Scott	Lynn King							Mayor	Critchlow	Democrat	Election Day	39	1

Public Records-Campaign Donations

ELECTION DIVISION

Indiana Election Division Website

Campaign Finance Website

Home

Search

Candidates

Political Races

Contributions

Filing Detail

Home - Search - Committees - Committee Detail - Filing Detail

Details for 2022 Annual - original filing

5 Indiana Association of Beverage Retailers 200 S. Meridian Street, Suite 350 Indianapolis IN 46225

2	SEIU HealthCare Indiana PAC 60 W 80th PI Mernilville IN 46410	Contribution: Direct	200.00	200.00 Co
3	Gary Firefighters Association Local 359 PAC P.O. Box 2792 Gary IN 46403	Contribution: Direct	359.00	359.00 Co
4	Catalyst Public Affairs Group, LLC 1 North Capitol Ave, 1035 Indianapolis IN 46204	Contribution: Direct	500.00	500.00 Co

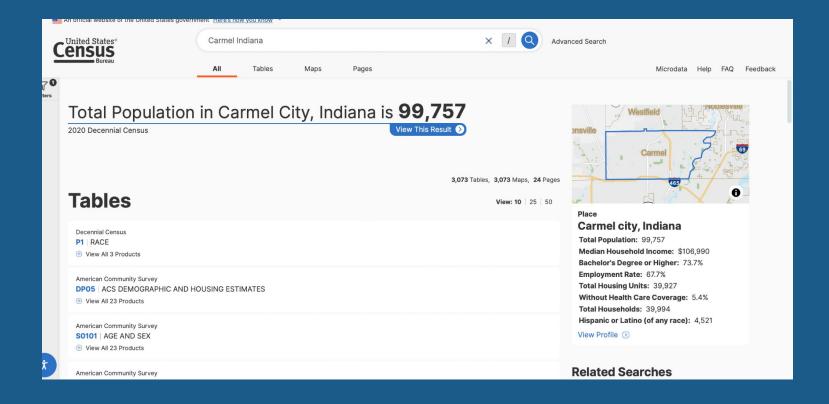
Contribution: Direct

500.00

500.00

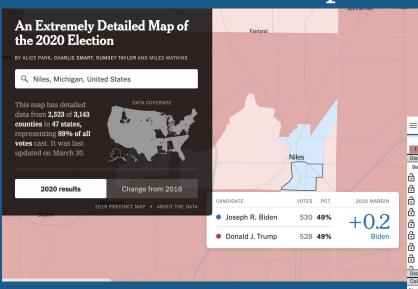
Contribution: Direct		
	20.00	160.00
Contribution: Direct	50.00	50.00
Contribution: Direct	100.00	100.00
Contribution: Direct	250.00	300.00
Contribution: Direct	50.00	50.00
	Contribution: Direct Contribution: Direct	Contribution: Direct 100.00 Contribution: Direct 250.00

Public Records - Census data



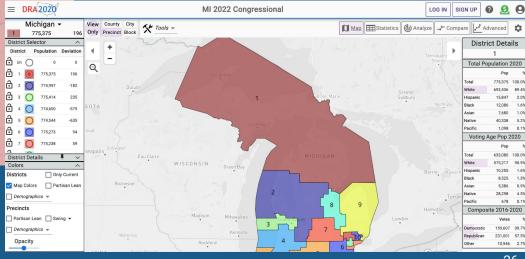
Free access

New York Times Map





Dave's Redistricting



NATIONAL DEMOCRATIC TRAINING COMMITTEE

District Profile Template

District Profile: [define borders, describe population centers, major employers/industries, and other info that may be helpful]

District Name

Election: primary [date] + general [date]

Incumbent:

Candidates:

<u>Democrats</u>

Republicans

•

Demographic Breakdown:

•

•

Total Population:

Filing Deadline:

Fundraising Deadline:

Past Race Results:

• 20<u>_</u>:

• 20<u>:</u>

• 20<u>:</u>

Past Race Turnouts:

20_:

• 20<u>:</u>

20_:

Past Fundraising Numbers of Winner:

• 20<u>_</u>:

• 20<u>:</u>

20_:

Total Registered Voters:

Summary

Describe what the information above means. How much money do you think they need to raise? What do you think their Vote Goal should be?

Your Policymakers





You can seearch online and find this information.

U.S. Senator (1)

name, party, contact info.

U.S. Senator (2)

name, party, contact info.

U.S. Representative

name, party, district, contact info.

Governor

name, party, contact info.

State Senator

name, party, district, contact info.

State Representative

Mayor

County Commissioners

City/Town Council

School Board Member contact information

name, party, district, contact info.

contact information

contact information

contact information

Ear to the ground

Politics is walks into our homes, our pocket books, our bodies. It is not theoretical. It is very real day to day life. Speak to that.

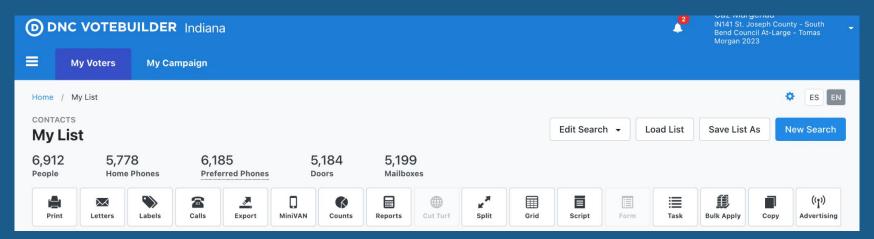
Schools
Housing costs
Local economic development
Infrastructure
Public spaces and libraries



Voter Files



Voter files says who voted. Election results say how people voted.

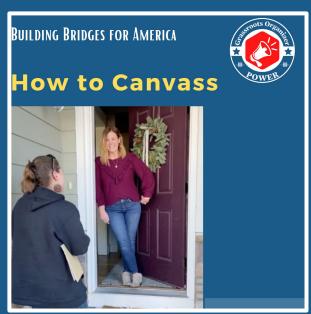


- NGPVAN's Votebuilder, Universe, others
- Cost and access depends on local party
- Access through state, county or precinct

Using VAN to contact voters

A campaign or the party may be able to provide you with a list of voters to contact in your precinct.





Step-by-Step workbooks, slides, and video. www.buildingbridgesforamerica.com

Additional Training

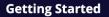




Menu 🗸

LOG IN

Q



^

Get a better understanding of the political world and how you fit into it.

23









Data Management

Stefanie Brown James

^

Be better prepared to make important decisions for your campaign based upon the data you collect in-person, on the phone, and online.



TRAINER LESSONS
Peter Dougherty 18



Peter Dougherty

LESSONS

14







Building a Team

Values First:
What is
important to
your community

Respect **Belonging** Truth Teamwork **Boldness** Responsibility **Substance Discipline Excellence** Joy





Respect Compassion Faith Resilience **Empathy Kindness Humility** Joy **Inclusion**



40



Make a Plan

Be active and be in the know

- Community events
- Block party
- Neighborhood groups and boards
- Town halls
- Host your own neighborhood get together



Make a Plan Together

- Coordinate with campaigns and local party
- Set-up a calendar-backtrack from election day to now
- Make a plan to cover your territory, more than once!
 - Set goals-# of houses/voters
 - Materials
 - Assign captains
- Call to Action Events



Why is a plan important

- Keeps you motivated
- Working in parallel takes coordination
- Being inclusive means being thoughtful
- Finds gaps in organizing and fill them
- Gets buyin and increases voter participation
- Celebrating wins!



Campaign & Party Plan



- What goals do they have?
- What is the win number in your precinct?
- What type of materials and when will they need them distributed?
- What is their messaging platform?
- Key staff to connect and follow?
- What social media accounts should be promoted?
- Where can I and my team be of most use?
- Be sure to follow-up and be reliable

Volunteers needed!

- Block Captains
- Research
- Social Media
- Weekly organizing meeting (monthly-weekly)
- Roles
- Talents
- Expectations
- Check-in's
- NDTC has a great list of volunteers roles

https://docs.google.com/document/d/1GIjjGRwhxNxiI_XgLloWQRIwbxAAODeFAJ70YEmvbno/edit





Potential Volunteer Roles and Responsibilities

These are common volunteer team roles. However, volunteers, especially on smaller races, can serve in fundamental campaign roles usually filled by paid staff. Those roles are outlined in our "Campaign Staff Roles & Responsibilities" handout.

Direct Voter Contact Support

Volunteer Coordinator

The Volunteer Coordinator will help recruit, train, and manage volunteers — from scheduling shifts to delegating tasks and providing support during volunteer events. A Volunteer Coordinator can distribute responsibility to others, depending on the demands on the campaign, but at the end of the day they are the one who ensures that the campaign has enough volunteers and that those volunteers have a good experience. This role should be taken on by someone who has a significant amount of time to commit to the campaign, and it is helpful if they have previous experience volunteering on a campaign or organizing volunteers or employees.

Canvassers

These volunteers will knock on doors throughout your district to meet voters. This is one of the core elements of your field operation: identifying supporters, persuading the undecided, registering new voters, and getting out the vote (GOTV).

Phone Bankers

These volunteers will call and speak directly with voters in your district. This is one of the core elements of your field operation: identifying supporters, persuading the undecided, and getting out the vote (GOTV).

Yard Sign Captain

This role is ideal for someone who has a car and time to dedicate to the campaign, but may not have a schedule that allows them to participate in the phone banks or other time-specific events. The yard sign captain will contact supporters who would like to display their support for the candidate, coordinate the creation of yard signs, and deliver the signs to supporters on their own time.

Page 1 of 4

Paid for by the <u>National Democratic Training Committee</u> PAC.

Not authorized by any candidate or candidate's committee. Printed in house.

traindemocrats.org

The Ladder of Engagement



Be prepared to move volunteers and constituents up the ladder of engagement, have an ASK!

BB

- Volunteer with the campaign
- Have an event planned
- Have them reach out to family and friends
- Write postcards
- Donate
- Phone bank
- Friend bank
- Canvass
- Who do they know, what should we know?



Turning Out the Vote

Campaign work

Ask the campaign and party what events can you support?



- TrainingVolunteers
- Sorting Materials
- ★ Fundraising
- ★ Visibility





- ★ Ballot Signature Collection
 - **★** Canvassing
 - ★ GOTV
- **★** Fundraising Tabling Resource Sharing Education Visibility Phone Banks Postcarding Coordinated Campaigns BE CREATIVE!



Non-Cycle Outreach

Wellness Checks
Community Outreach
Clean-up Days
Voter Registration
Town Halls
School Boards

Make connecting with your community a routine.



National Voter Registration Day

REGISTER TO VOTE TODAY

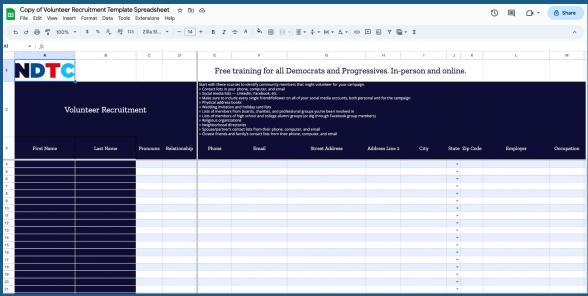
IWillVote.com





Be Organized = Collect and Manage Data

- Volunteers
- Potential Donors
- Potential Hosts
- Local groups
- Constituencies
- Employers
- Connections



Make a list however makes sense to you. Or use NDTC template.



Phases of the Campaign





(Ongoing)









Get Out The Vote ("GOTV")

Voter Registration Network mapping Volunteer recruitment



Data collecting = ear to the ground

- Unofficial poll of your neighborhood
- How does policy affect your neighborhood

Relationship building

- Constituencies
- Office holders and candidates
- Party officials



Time well spent:

- Active Canvassing-mobilize
- Phone Banking-mobilize/local office
- Visibility events
- Fundraising House Parties

Using personal networks

- This is where relational organizing can have a huge impact
 - Take someone with you
 - Call/text
 - Offer support
 - o Follow-up
 - Getting a call from a neighbor,fellow school parent, community member will make a difference.



- Help others make a plan to vote
 - Where-Share polling locations, times



- When-Will you vote early or day of? After work? Some counties allow you to vote within the county not just your polling location.
- o With Who- Who can you take?
- How will you get there? Do you need transportation
- Follow-up after they said they would vote

Get Out The Vote

- This is the final stage of persuasion:
 - To actually vote
 - To vote for your candidate, party of referendum
 - To ask others to vote with them
 - Many campaigns have lists of undecided or voters who listed a second choice-offer to follow-up





Last Weeks

- o GOTV Plans
- Sample Ballot
- Ride share, free rides (lyft, uber, volunteer drivers)
- Mail postcards
- Letters to the Editor
- More canvassing and phone banking right up to ELECTION DAY

Day of the Election

- Follow-up
 - Via text
 - Via phone
 - Support at the polls
 - Visibility
 - Make it an event, build excitement



Everything you do is about **VOTER** CONTACT Get them to turnout to vote for your candidate



- Be optimisticBe hopeful
- Be excited
- o Be kind



Going Forward

- Always communicate with the local party and campaigns
- Know your community
- Talk about local issues
- Make Plan
- Check in
- Celebrate wins
- Have fun!!

BB. BUILDING BRIDGES FOR AMERICA



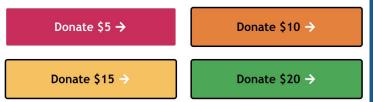
www.buildingbridgesforamerica.com



Did you like this program?

Help us continue our work!





Help us cover our annual operating costs so we can continue to offer our programs for free.

https://secure.actblue.com/donate/bbfa

Give us a follow on social media, @buildbridges4america!

