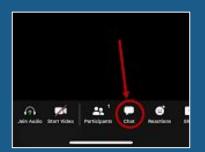


Local Leaders & Precinct Chairs

Organize with the people around you.

Locate the chat feature.









hello in chat!

Where are you joining us from?



WHERE WE STAND

Democrats believe that the economy should work for everyone, health care is a right, our diversity is our strength, and democracy is worth defending.

BUILDING BRIDGES FOR AMERICA ACTION FUND

Our Mission

Building Bridges mobilizes and empowers networks of relational grassroots organizers to create an equitable and informed electorate.

Our Values

We recognize that the effort adds value, regardless of the result.

We are committed to the development of a broad and inclusive coalition.

We conduct our actions and are informed by the legacy of Pete Buttigieg's 2020 Campaign's Rules of the Road.

Our Vision

A just and equitable democracy, safeguarded by an informed and engaged electorate, where everyone is valued and belongs.

Respect Belonging Truth Teamwork Boldness Responsibility Substance Discipline Excellence Joy



Friendly Norms

- Please keep yourself **muted** unless you are speaking
- Please introduce yourself in the chat, where are you from, and campaigns you have worked with
- Meeting will be 1-hour
- Thank you for joining us!





Caz Margenau she/her

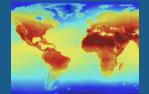


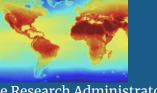
South Bend, IN





Single mom





Climate Research Administrator



Organizing for Heidi Beidinger for IN HD5

Relational

All with

Data Director and Relational Organizing Lead for IN2 Kitchen Cabinet 2022-now



Field Director for South Bend City

Councilwoman

Rachel Tomas

Morgan 2023

for Paul 2022

Digital Marketing Jeni Arndt for Mayor

of Fort Collins, CO

2021

Operations Steury IN2

Co-founder and co-Director of Leadership Development **Building Bridges for America Action Fund** 2020-now



Colorado lead for Joe Biden Facebook Program, 2020

State Lead, Colorado for Pete Buttigieg 2019-2020



buildingbridgesforamerica.com

Political Organizing Classes

8 free and accessible courses and workbooks for volunteers.



- · Civics 101
- Civics for Change





- · Say This, Not That...
- Grassroots Organizing for Change
- Local Leaders and **Precinct Chairs**



- · How to Be **Politically Active**
- Conversations that Break Through
- · Pop the Disinformation Bubble

2024 Session I **Every Thursday** 1/11 - 2/29

2024 Session II **Every Thursday** 3/21 - 5/19

2024 Session III **Every Thursday** 5/30 - 7/25 (skip 7/4)

More to come!

Maximize your volunteer effort.



Local Leaders & Precinct Chairs

Organize with the people around you.

Today's Goals

- Know the role of a local organizer.
- Learn about the resources available to local leaders.
- Start to advocate for your community.
- Be ready to make it a team effort.

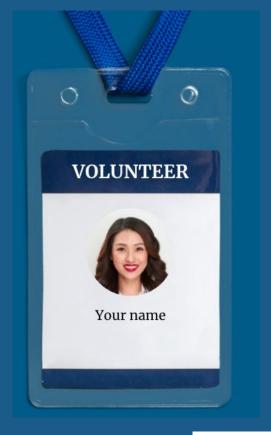


Permission granted

You care about your community. You are an organizer.

Your job is to:

- Know your area
- Talk with people in your area
- Share what you know and learn





Who is a local leader?

A person who cares deeply about their community and has the potential to influence the people in their community.

- Precinct Chair (elected or appointed)
- Block Captain
- Community Organizer
- Civic leader or business leader
- Party leader
- Volunteer Leader



Type in chat:

What type of local leader are you, or aspire to be?

What local leaders offer

- Passion
- Connections
- Knowledge
- Base of support
- Relational Organizing the ability to talk with people they know





Phases of the Campaign





Voter Contact ("DVC")



Get Out The Vote ("GOTV")



Three parallel lanes

<u>Democratic</u> <u>Party</u>

- Year round
- Long term goals
- Rigid
- Money

Campaigns

- 3 to 9 months
- Short term goals
- Rigid
- Money & People

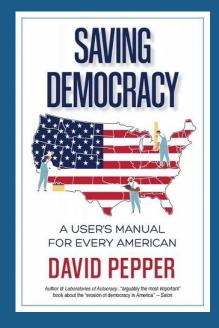
<u>Grassroots</u>

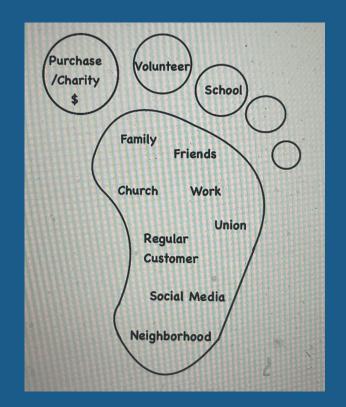
- Always
- All goals
- Fast and loose
- People



Build on your existing relationships.

David Pepper calls it your **footprint**.

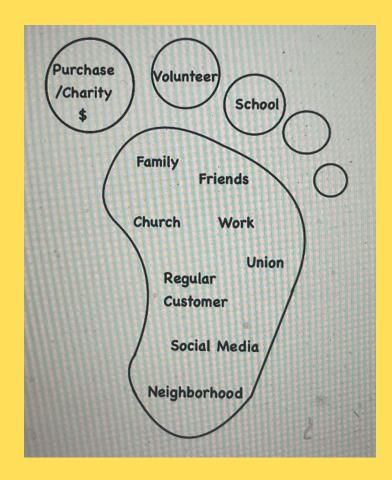






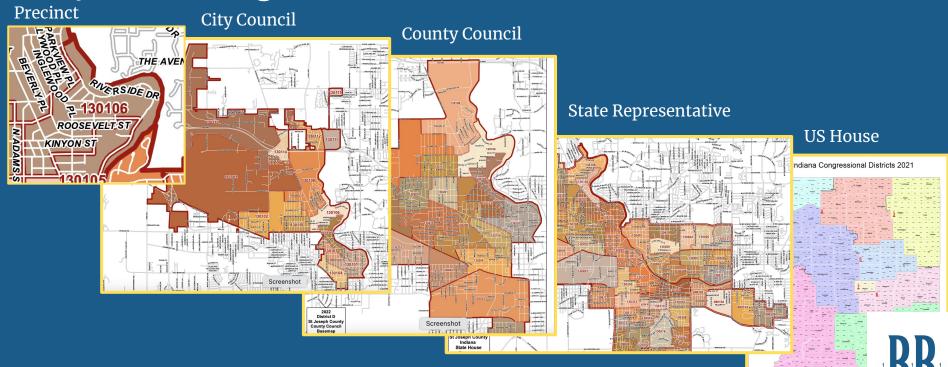
Think of your community.

Where are your footprints in your community?



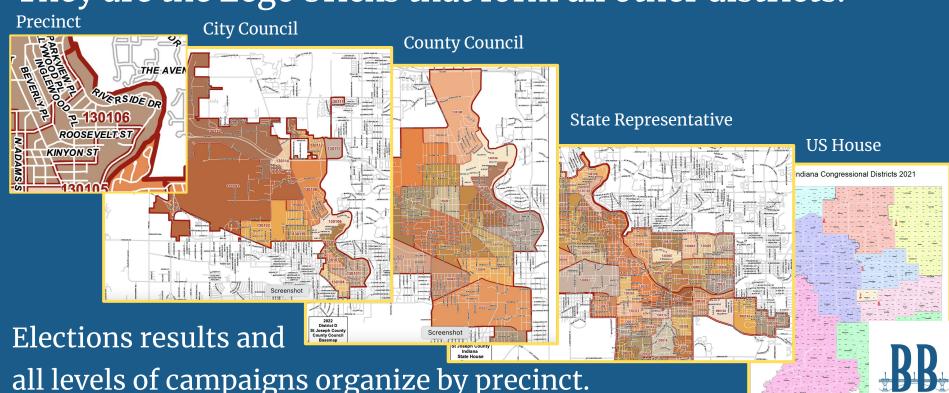
Why organize by precinct?

Precincts are the smallest government districts. They are the Lego bricks that form all other districts.



Why organize by precinct?

Precincts are the smallest government districts. They are the Lego bricks that form all other districts.



Why organize by precinct?

You can put your blinders on and focus.



All politics is local. Know what the people in your area are concerned about.

Make the connection to candidates and causes.

I hear you, and I agree, that road is dangerous.

And that is why

I support Councilman Lee because he will approve the funding for speed bumps.

I support President Biden as he encourages a Vision Zero investment in safe streets to eliminate traffic fatalities.





A Local Leader's Toolbox

Local knowledge is your power

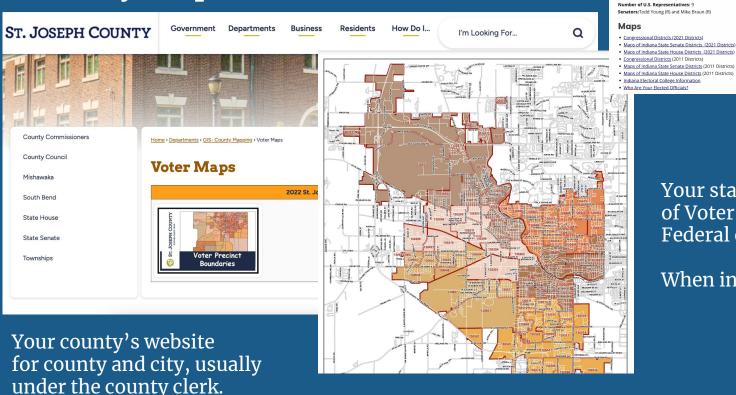
Be the point person who knows the:

- Geographical boundaries
- Election results
- List of elected officials and challengers
- Who's who-donors
- Demographics
- Important Issues





Public Records - Maps Know your precinct's boundaries.



Indiana Voter Maps, Statistics, and General Information

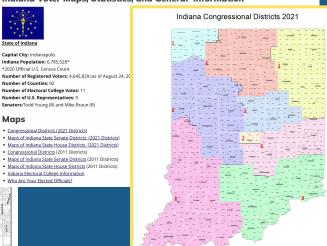
Capital City: Indianapolis

*2020 Official U.S. Census Count

Number of Electoral College Votes: 11

Congressional Districts (2021 Districts)

 Maps of Indiana State House Districts (2021 Districts) Congressional Districts (2011 Districts) Maps of Indiana State Senate Districts (2011 Districts) Maps of Indiana State House Districts (2011 Districts) Indiana Electoral College Information Who Are Your Elected Officials?



Your state's Secretary of State of Voter Maps for State and Federal offices.

When in doubt- the library.



Public Records- Election Results

Know how your precinct voted.

Home > Departments > Clerk > Voting & Elections > 2023 Primary Election Results

2023 Primary Election Results

OFFICIAL RESULTS ALL REPORTING

Official Results

Official Results - by Precinct

How did your precinct vote?

	A		С	D	E		G	н
3	Year	Election	District Number	Precinct Number	Precinct Geom	Precinct Descri	Precinct Chair	Precinct Vice C
2	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
3	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
4	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
5	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
6	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
7	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
8	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
9	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
10	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
11	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
12	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
13	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
14	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
15	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
16	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
17	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
18	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
19	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
20	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
21	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
22	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
23	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
24	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
25	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station,	Tim Scott	Lynn King
26	2019	Democratic Pri	District 1	130101	831-801 Park A	#2 Fire Station.	Tim Scott	Lynn King

Precinct Summary Report
ST., JOSEPH COUNTY, INDIANA
MAY 2, 2023
PRIMARY ELECTION
St. Joseph County Primary 2023
SUJUST BEND 130122
Official Results by Precinct

Registered Voters 1,077 - Total Ballots 122: 11.33%

Party Distribution		
Total Ballots	122	
NON-PARTISAN	0	0%
DEMOCRATIC	105	86.07%
REPUBLICAN	17	13.93%

c	CITY OF SOUTH BEND MAYOR (DEMOCRATIC)		
	Vote For 1 Total Votes	103	
	HENRY DAVIS JR JAMES MUELLER	28 75	27.18% 72.82%

CITY OF SOUTH BEND COMMON COUNCIL (DEMOCRATIC)	AT-LARG	E
Vote For 3 Total Votes	265	
OLIVER DAVIS	63	23.77%
LORI K HAMANN	45	16.98%
LAQUITA HUGHES	32	12.08%
RACHEL TOMAS MORGAN	47	17.74%
KAREN L WHITE	78	29.43%
	(DEMOCRATIC) Vote For 3 Total Votes OLIVER DAVIS LORI K HAMANN LAQUITA HUGHES RACHEL TOMAS MORGAN	Vote For 3 265 Total Votes 265 OLIVER DAVIS 63 LORI K HAMANN 45 LAQUITA HUGHES 32 RACHEL TOMAS MORGAN 47

Date: 5/12/2023

Page 1/1

Time: 1:37:46 PM ED1

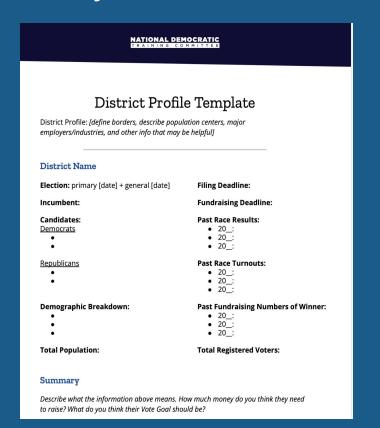
CITY OF SOUTH BEND COMMON (REPUBLICAN)	COUNCIL AT-LARG	E
Vote For 2 Total Votes	24	
HEIDI-SUNJE BELL	13	54.17%

Common Council At-Large	Luten	Democrat	Election Day	1
Common Council At-Large	Luten	Democrat	Early	6
Common Council At-Large	Mahoney	Democrat	Election Day	1
Common Council At-Large	Mahoney	Democrat	Early	1
Common Council At-Large	Mannix	Democrat	Election Day	7
Common Council At-Large	Mannix	Democrat	Early	3
Common Council At-Large	Parker-Brooks	Democrat	Election Day	1
Common Council At-Large	Parker-Brooks	Democrat	Early	
Common Council At-Large	Tomas Morgan	Democrat	Election Day	12
Common Council At-Large	Tomas Morgan	Democrat	Early	4
Common Council At-Large	White	Democrat	Election Day	11
Common Council At-Large	White	Democrat	Early	4
Common Council District 1	Nichols	Democrat	Election Day	2
Common Council District 1	Nichols	Democrat	Early	1
Common Council District 1	Scott	Democrat	Election Day	1
Common Council District 1	Scott	Democrat	Early	6
Mayor	Coleman	Democrat	Election Day	2
Mayor	Coleman	Democrat	Early	5
Mayor	Critchlow	Democrat	Election Day	3
Mayor	Critchlow	Democrat	Early	1



The political landscape

List your electeds at every level and a profile of the races.







Public Records - Campaign Donations

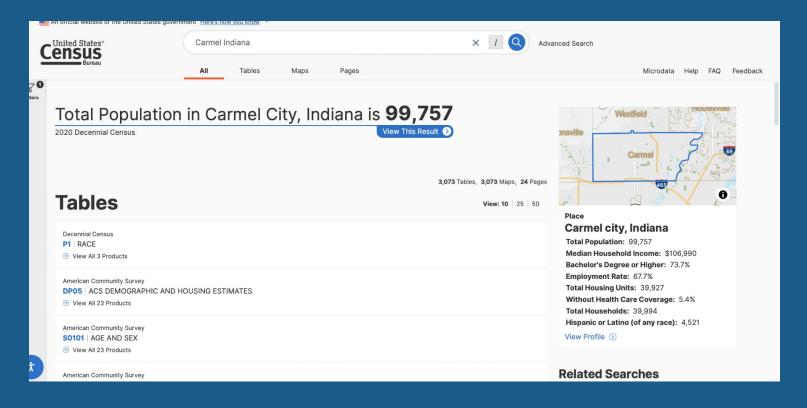
Know who donates to Democrats in your precinct.

			ELEC	CTION DIVISION	TYPE OF CONTRIBUTION OR OTHER RECEIPT	COLUMN A AMOUNT THIS PERIOD	COLUMN B CUMULATIVE YEAR-TO-DATE
Indiana Election Division Website Campaign Finance Website Home Search Candidates	Filing Detail Home - Search - Commi	ittees - Comm			Contribution: Direct	20.00	160.00
Committees Political Races Contributions	Details for 202	Contribution: Direct	50.00	50.00			
2 SEIU HealthCare Indiana PAC 60 W 80th PI Mernilville IN 46410	Contribution: Direct	200.00	200.00	Contributor's Occupation (if required): Not Currently Employed -			
				Sawyer MI 49125	Contribution: Direct	100.00	100.00
3 Gary Firefighters Association Local 359 PAC P.O. Box 2792 Gary IN 46403	Contribution: Direct	359.00	359.00	Contributor's Occupation (if required): Attorney/Legal -			
4 Catalyst Public Affairs Group, LLC	Contribution: Direct	500.00	500.00	Granger IN 46530	Contribution: Direct	250.00	300.00
1 North Capitol Ave, 1035 Indianapolis IN 46204				Contributor's Occupation (if required): -			
5 Indiana Association of Beverage Retailers 200 S. Meridian Street, Suite 350 Indianapolis IN 46225	Contribution: Direct	500.00	500.00	Granger IN 46530	Contribution: Direct	50.00	50.00
common • Colombia Colombia				Contributor's Occupation (if required): General Business -			



Public Records - Census data

Know the stats for your area and what differentiates it.

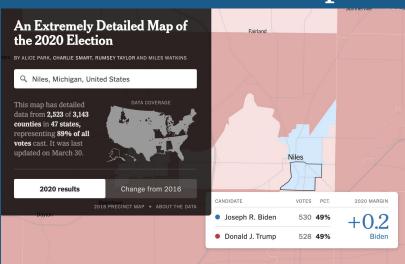


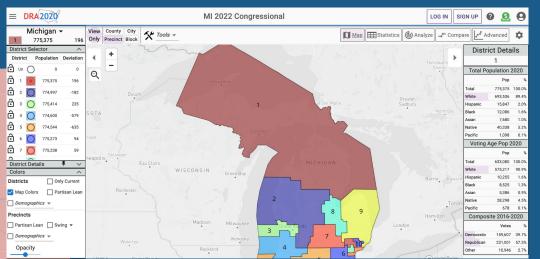


More free resources

Dave's Redistricting

New York Times Map









Advocate for your community

Ear to the ground

Politics is walks into our homes, our pocket books, our bodies. It is not theoretical. It is very real day to day life.

What do you hear people talk about?

- Schools are underfunded
- Rising property taxes
- The grocery store closed
- Speeding cars





Be the conduit

Connect these concerns to campaigns.

Dear Councilman Lee, I am a local organizer on the Keller Park neighborhood, and I've talked with 18 of my neighbors and we all agree that Sherman Rd is dangerous and needs those speed bumps we've seen in other parts of the city.

I invite you to visit our neighborhood meeting on 3/27 at 5pm.

I look forward to your response, Caz Margenau

Connect campaigns to these concerns.

"I hear you, and I agree, Sherman Rd is dangerous. And that is why I support Councilman Lee because he listened to our concerns and he has put Sherman on the top of the list of roads to get speed bumps."



Write it down

When you talk with someone and know their concerns, write it down.

When you know someone will support a Democrat, write it down.

If someone is still deciding on who to support, write it down.

This is your data. Data is your power.

Contact Info	Date of Last Contact	Notes	Support Status
555-555-5555	5/9	He's upset that the bill doesn't go far enough. He will support it but not do anything to vocally support it.	Supports
		Last Contact	Last Contact 555-555-5555 5/9 He's upset that the bill doesn't go far enough. He will support it but not do anything to





Going beyond people you know

How many times does a voter need to be contacted to be persuaded to vote?

How many times does a voter need to be contacted to be persuaded to vote?

9 times

Voter Files from the clerk

The voter file is the list of registered voters. It includes their:

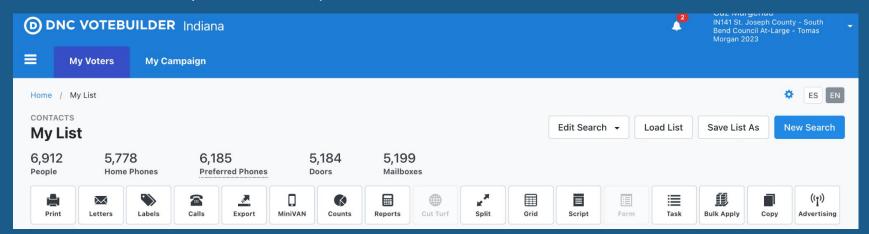
- Address
- Phone number
- Vote history (if they voted, not how)
- Party affiliation (if your state allows it)



If you have filed to run for office, delegate, precinct person, etc... you likely can go to your county clerk and request a list of voters.

Voter Files from the Party

All state Democratic Parties except California use NGPVAN's Votebuilder (aka VAN) to access the voter files.



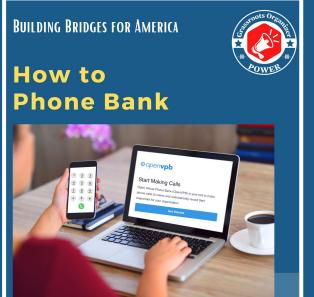
- Essential for successful campaigns or party building
- Generates lists for calls, mailing, or canvassing
- Identify supporters, donors, volunteers
- Cost and access depends on local party or state party

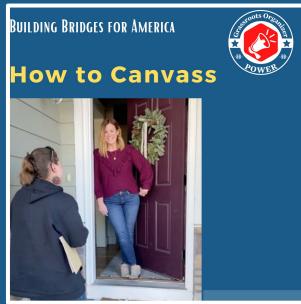


Using VAN to contact voters

Ask a campaign or local party for a list of voters in your precinct. Then directly contact the voters via phone, mail, or

canvassing.







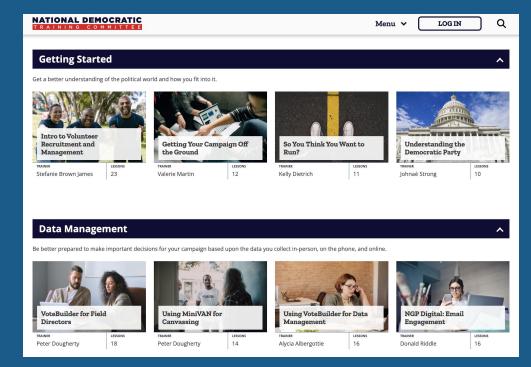
Step-by-Step workbooks, slides, and video

Training on using VAN

If you have access to VAN, NDTC offers free online training.



National
Democratic
Training
Committee





https://traindemocrats.org/



Building a Team

Values First:

What does your community value?

What is important to your community members?

Respect **Belonging** Truth Teamwork **Boldness** Responsibility **Substance Discipline Excellence** Joy for hothy PETE

Compassion Faith Resilience **Empathy Kindness Humility** Joy **Inclusion** No Malarkey! **Dignity**

Respect







Make a Plan

Be active and be in the know

- Community events
- Block party
- Neighborhood groups and boards
- Town halls
- Host your own neighborhood get together



Make a Plan Together

- Coordinate with campaigns and local party
- Set-up a calendar-backtrack from election day to now
- Make a plan to cover your territory, more than once!
 - Set goals-# of houses/voters
 - Materials
 - Assign captains
- Call to Action Events



Why is a plan important

- Keeps you motivated
- Working in parallel takes coordination
- Being inclusive means being thoughtful
- Finds gaps in organizing and fill them
- Gets buyin and increases voter participation
- Celebrating wins!



Campaign & Party Plan

- What goals do they have?
- What is the win number in your precinct?
- What type of materials and when will they need them distributed?
- What is their messaging platform?
- Key staff to connect and follow?
- What social media accounts should be promoted?
- Where can I and my team be of most use?
- Be sure to follow-up and be reliable



Volunteers needed!

- Block Captains
- Researchers
- Social Media
- Hosts for a regular meeting
- Relational organizers
- Event coordinators
- Yard sign captain



Set expectations for volunteers

Provide volunteers with:

- Passion for why this is important
- A description of the role
- A timeline for getting it done
- A time to check-in on how they are doing

NATIONAL DEMOCRATIC

Potential Volunteer Roles and Responsibilities

These are common volunteer team roles. However, volunteers, especially on smaller races, can serve in fundamental campaign roles usually filled by paid staff. Those roles are outlined in our "Campaign Staff Roles & Responsibilities" handout.

Direct Voter Contact Support

Volunteer Coordinator

The Volunteer Coordinator will help recruit, train, and manage volunteers — from scheduling shifts to delegating tasks and providing support during volunteer events. A Volunteer Coordinator can distribute responsibility to others, depending on the demands on the campaign, but at the end of the day they are the one who ensures that the campaign has enough volunteers and that those volunteers have a good experience. This role should be taken on by someone who has a significant amount of time to commit to the campaign, and it is helpful if they have previous experience volunteering on a campaign or organizing volunteers or employees.

Canvassers

These volunteers will knock on doors throughout your district to meet voters. This is one of the core elements of your field operation: identifying supporters, persuading the undecided, registering new voters, and getting out the vote (GOTV).

Phone Bankers

These volunteers will call and speak directly with voters in your district. This is one of the core elements of your field operation: identifying supporters, persuading the undecided, and getting out the vote (GOTV).

Yard Sign Captain

This role is ideal for someone who has a car and time to dedicate to the campaign, but may not have a schedule that allows them to participate in the phone banks or other time-specific events. The yard sign captain will contact supporters who would like to display their support for the candidate, coordinate the creation of yard signs, and deliver the signs to supporters on their own time.

Page 1 of 4

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traindemocrats.org



NATIONAL DEMOCRATI

The Ladder of Engagement





Be prepared to move people up the ladder of engagement. Have steps of opportunities.

- 1. Join me at this event.
- 2. Write to our congresswoman.
- 3. Make sure your friends are registered to vote.
- 4. Put a yardsign in your yard or business.
- 5. Write postcards to voters.
- 6. Create and share posts and videos.
- 7. Make a donation.
- 8. Join me to call our neighbors.
- 9. Walk with me as I canvass the neighborhood.



Take our team building course!



Grassroots Organizing for Change

Start and grow a volunteer group that lasts.





Be optimistic Be hopeful Be excited Be kind



Going Forward

- Build relationships with elected leaders, candidates, and the party
- Know your community
- Talk about local issues
- Make Plan
- Check in
- Celebrate wins
- Have fun!!



Join us Thursday March 21st!



How to Be Politically Active

List, Listen to, and Engage Your Network buildingbridgesforamerica.com/courses



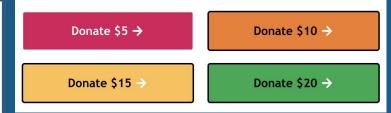
Help us continue our work!

Donate to the Building Bridges for America
Action Fund

\$115 Raised

Donate to the Building
Bridges for America
Action Fund

Updated at 4:35 PM AB



Help us cover our annual operating costs so we can continue to offer our programs for free.

https://secure.actblue.com/donate/bbfa

BB. BUILDING BRIDGES FOR AMERICA



www.buildingbridgesforamerica.com

If you liked this presentation, Please take a moment before signing off to share it with others.



@buildbridges4america