

## Real Talk: Pop the Disinformation Bubble

Virtual Training Session Thursday February 25th 8pm-9pm EST

### BUILDING BRIDGES FOR AMERICA

#### **Our Mission**

Guided by the principles of servant leadership, Building Bridges mobilizes and empowers networks of relational grassroots organizers equipped to support campaigns and causes based in progressive values.

#### **Our Values**

We recognize that the effort adds value, regardless of the result.

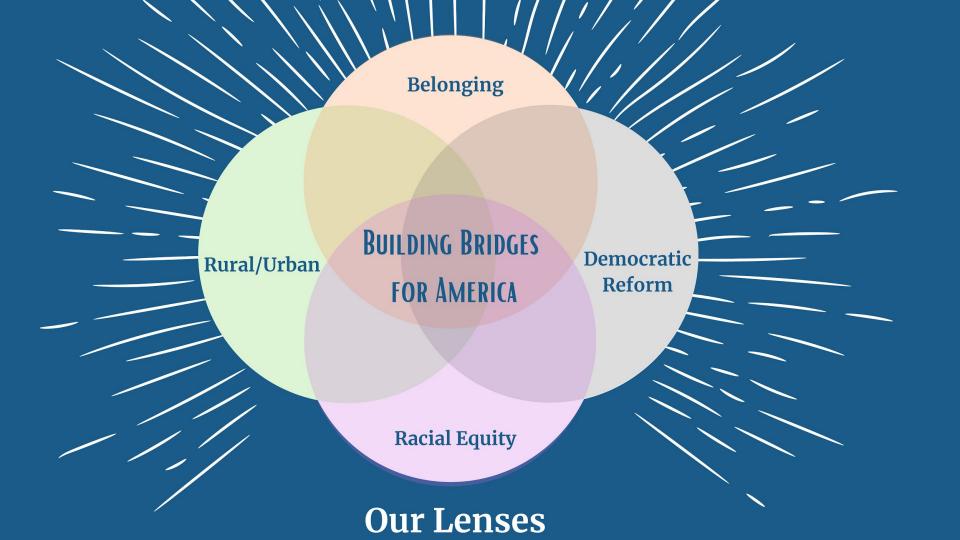
We are committed to the development of a broad and inclusive coalition.

We conduct our actions and are informed by the legacy of Pete Buttigieg's 2020 Campaign's Rules of the Road.

#### **Our Vision**

A just and equitable democracy, safeguarded by an informed and engaged electorate, where everyone is valued and belongs.

Respect Belonging Truth Teamwork Boldness Responsibility Substance Discipline Excellence Joy



#### **Inform and Engage**

#### **BUILDING BRIDGES TO THE LOCAL**







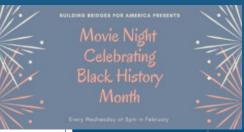














#### **BOOK CLUB**

#### **READING SCHEDULE**

Week 1: Introduction & Chapter

Week 2: Chapter 2 & 3

Week 3: Chapter 4 & Appendix 1

\*Stay tuned for special guest appearance announcements!\*



**Black History** Trivia

JOIN US FOR TRIVIA. FUN & EDUCATION FEB 7TH, 14TH & 21ST | 1PM TO 3PM





Virtual Training Session Thursday February 25th 8pm-9pm EST



Real Talk: Grassroot Organizing for Change

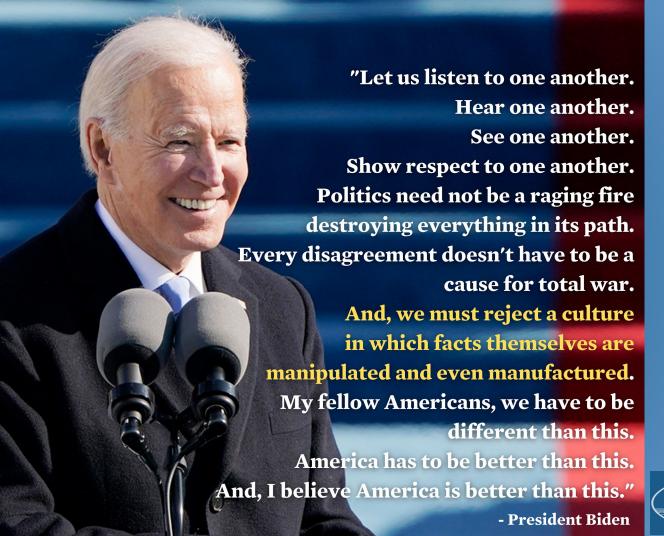
Virtual Training Session Every 1st Thursday 8pm-9pm EST



Real Talk: Unlock Your Political Power

Virtual Training Session Every 2nd Thursday 8pm-9pm EST

www.buildingbridgesforamerica.com

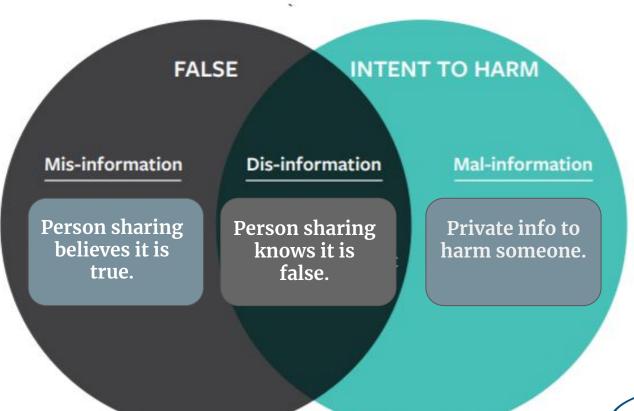


Building Bridges for America

# Be Informed



#### What is disinformation?







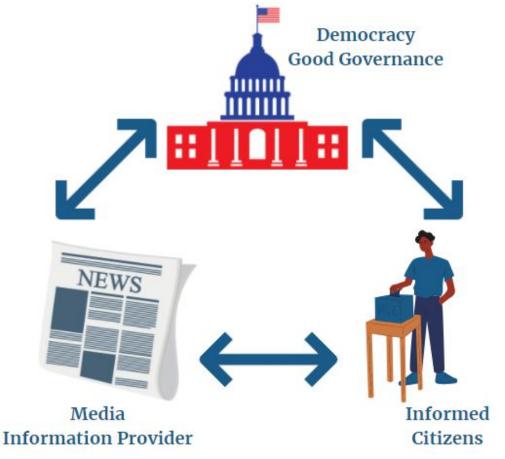
#### What is disinformation?

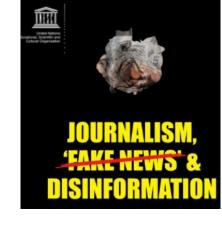






# How did we get here?







# How did we get here?



Pre-digital
Gatekeeper model – Journalistic practice fact checked before publishing.

Shared experience of the news.





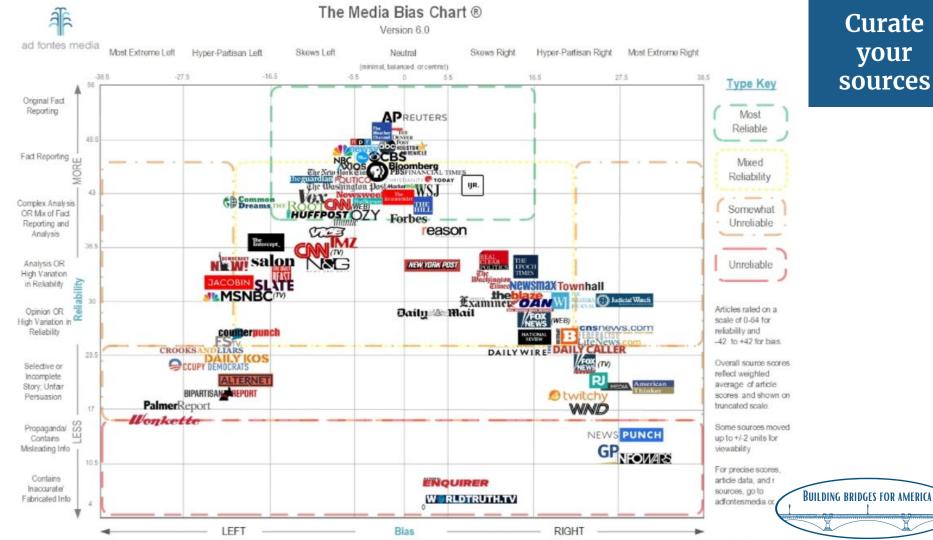
Now

We are our own gatekeepers.

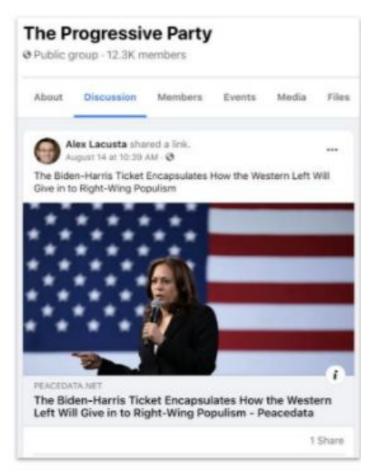
We create our own media bubble, our own reality, even our own truth.

Intentionally misleading content lowers trust and lets us slip into our own reality.



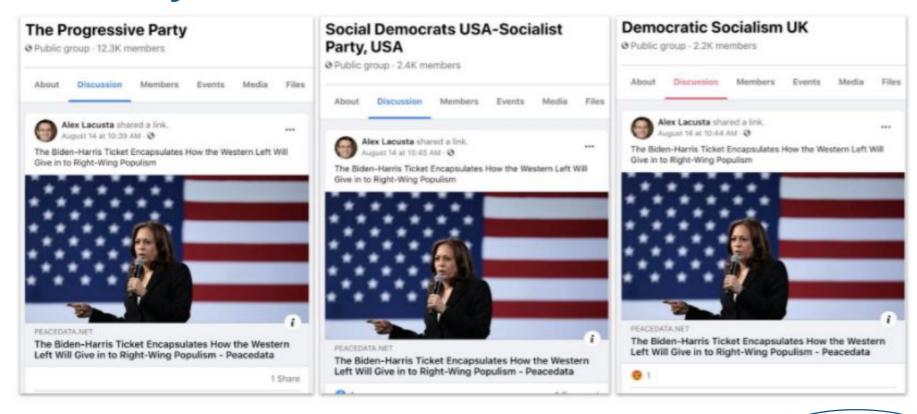


## **Identify Disinformation**



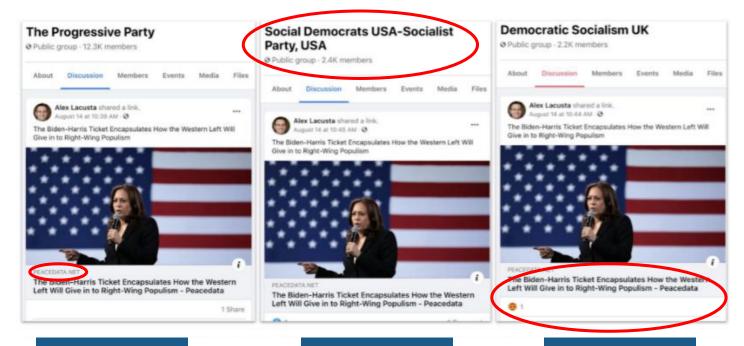


## **Identify Disinformation**



BUILDING BRIDGES FOR AMERICA

## **Identify Disinformation**





Check the original source

Check where it is posted Smell Test



### How superspreaders work

20 "superspreader"
pro-Trump Twitter accounts
were the original source of
20% of misleading
narratives about voting.

**50%** of retweets of misleading narratives came from just **10%** of users.

Only 29% of Facebook users and 5% of Twitter users shared misinformation.

| User Name                     | Handle          | <b>Followers</b> | Total RTs |
|-------------------------------|-----------------|------------------|-----------|
| Anonymized, Pro-Trump account | *****           | 391.7K           | 21609     |
| Charlie Kirk                  | charliekirk11   | 1.8M             | 97328     |
| Tom Fitton                    | TomFitton       | 1.2M             | 64018     |
| Chuck Callesto                | ChuckCallesto   | 304.9K           | 56530     |
| Josh Caplan                   | joshdcaplan     | 83.5K            | 37949     |
| Jim Hoft                      | gatewaypundit   | 340.6K           | 22442     |
| Breitbart News                | BreitbartNews   | 1.5M             | 29892     |
| James Woods                   | RealJamesWoods  | 2.6M             | 27331     |
| Donald J. Trump               | realDonaldTrump | 87.3M            | 195071    |
| Breaking911                   | Breaking911     | 818.8K           | 26891     |
| John Solomon                  | jsolomonReports | 758.5K           | 9550      |
| Anonymized, Pro-Trump account | *****           | 113.4K           | 5703      |
| Sean Hannity                  | seanhannity     | 5.3M             | 32301     |
| Benny                         | bennyjohnson    | 357.5K           | 31047     |
| Eric Trump                    | EricTrump       | 4.3M             | 25448     |





## The speed of disinformation

Sept 23rd

Postal Service Investigating Mail Found in Greenville Ditch

Green Bay, WI, USA / 94.3 Jack FM | Playing What We Want | Green Bay, WI Casey Nelson Sep 23, 2020 10:15 AM

Wisconsin - Included Absentee Ballots

When genuine content is shared with false contextual information

BREAKING: US Mail Found in Ditch in Rural

Democrats are stealing the 2020 election.

The USPS unions support Joe Biden.

Superspreader post reframes the article.

Sept 23rd

Sept

**23rd** 

Tweeted by superspreaders Eric Trump, Charlie Kirk, Breitbart News, TrumpWarRoom.

Sept 24th

Within 24hrs the disinformation article has 60,000 retweets.

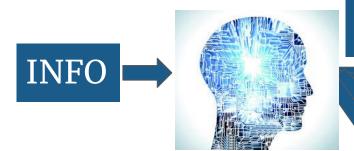


Trump talks about mail-in ballots in a river at the Presidential Debate.

Oct 5th

Democrat supporter warns Oakland African American group on Facebook to vote in person because "Your ballot might be tossed in the trash or in the side of the road."





Our brains evaluate information for truth.

People told three times that a statement was false are more likely to believe it is true than if they were told it only once. Is it true?

Can I easily find evidence?

Do others

believe it?

Is this compatible with what I believe?

Does it tell a good story?

Is it from a familiar source?

making the truth stick & the myths fade: lessons from cognitive psychology

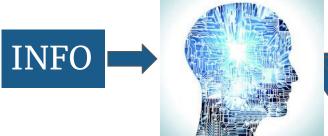
Familiar

Easy to process as true.



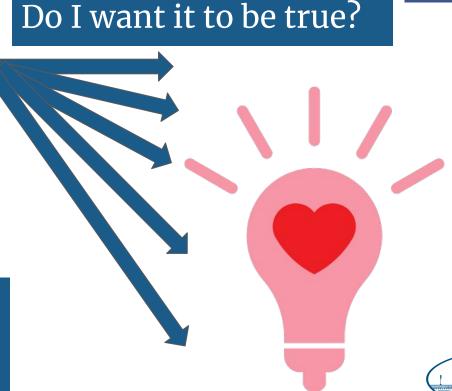
making the truth stick & the myths fade: lessons from cognitive psychology

Norbert Schwarz, Eryn Newman, & William



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People told three times that a statement was false are more likely to believe it is true than if they were told it only once.



Lack of trust + seeking belonging = most susceptible to disinformation

Misinformation is spread at both ideological extremes.

People with **low social trust** are more likely to spread misinformation.

Echo chamber means they are not likely to be corrected.



Conspiracy and paranoia appeals to those in **isolation** seeking a trusted community.

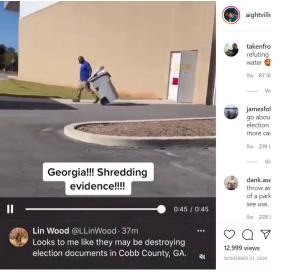
When someone whispers "Trust no one," they are inevitably also saying, "Trust me."





#### Disinformation is repeated to become familiar



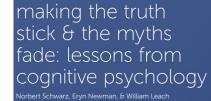




#### October 8th

Picture of a trailer of print production scraps is used for completely false story of shredding Trump ballots in PA. November 21st Same thing, unrelated video used as false story of shredding in GA. January 5, 2021 Same thing, unrelated photos used as false story of shredding in GA.

## Use repetition to break through



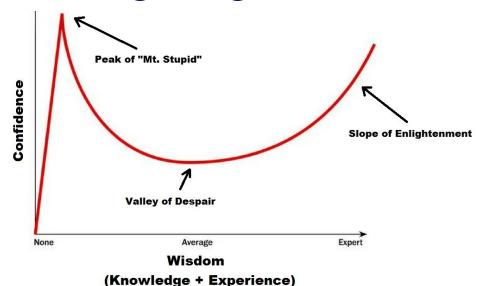
- Start with empathy. "I can feel your yearning to have different results than what they are."
- Repeat truths that are easy to process and remember. "People made that up. Don't be a sucker."
- Pick your one battle and repeat the one simplified truth. "The photo is not real. They made that up."
- Use images and story and rhyme when repeating the truth. "Someone found an old picture online and typed it up, made it up, made it up from nothing and posted it online. They took you for a sucker."
- Talk to people you know, you are familiar, and you can meet people where they are.

People with little expertise or ability assume they have superior expertise or ability.

They don't have enough knowledge to know they don't have enough knowledge.

Send them down the slope by repeating a bit of knowledge.

#### Dunning-Kruger effect





# Responding to "I heard" statements

"COVID is no worse than the flu."

Paint a picture.





I went to Mile High for a Bronco game once. So I can picture people about a quarter, maybe half of the stadium, like most the upper deck. That many die of the flu each year in the US. And that is a lot of people. COVID has killed 500,000 in the US. That is over six Mile High stadiums. I cannot even picture that many people.



### Responding to "I heard" statements

#### Distrust

Confusion, fear, isolation.

COVID caused by powerful people.

Numbers of reported deaths are intentionally wrong.

Hospitals are reporting deaths are due to COVID to get more money.

"I heard someone's uncle died in a car accident and the hospital said he died of COVID."



That could have happened and that's wrong. We have 500,000 deaths. 500,000 family members have died. This is one story. There are 500,000 stories of family members dying.

#### Distrust

Confusion, fear, isolation.

COVID caused by powerful people.

Hospitals are made up of people. My sister-in-law works at a hospital in the ICU. Our healthcare workers are heroes. She would not lie to the families about how her patients died.

Numbers of reported deaths are intentionally wrong.

Hospitals are reporting deaths are due to COVID to get more money.

I heard someone's uncle died in a car accident and the hospital said he died of COVID.

Use empathy to break through. Make it personal. Tell a story.



## Countering Best Practice

**Do not** retweet bad content, even to say it is bad.



This is it. We found it. The dumbest tweet on this website.



**Do** take a screenshot and share that.



This is an amazing tweet.







# Countering Best Practice





Calmly relay the facts with a source.



Help a friend.

Put an arm around them and share best practices.



Amplify good stuff.

GOOD: BETTER:
Retweet Retweet with your
Like own comment
Reply

#### BEST:

Add original posts
Post about a mix of topics
that interest you



## **Countering Best Practice**

Diversify your networks

Check your sources

Recognize disinformation

Help your friends

Do not inadvertently help an algorithm

Amplify the good stuff



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Thank you for joining us.